

# Agenda



What is the OCP Channel?



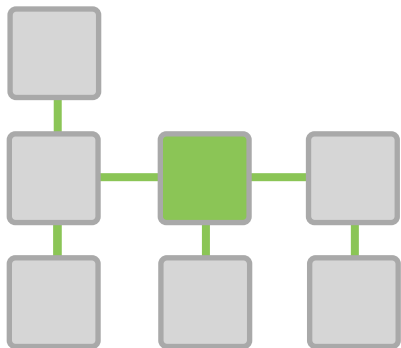
Channel Strategy



Resources



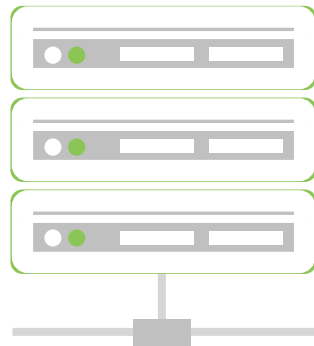
# What makes OCP work?



Structure



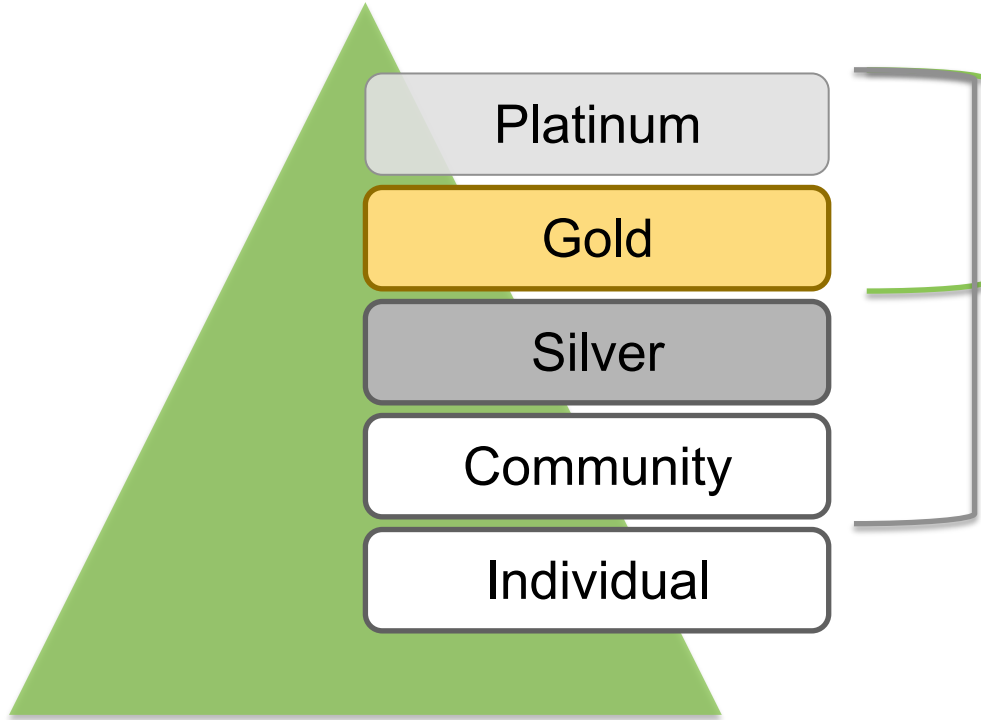
Contributions



Enablement



# Membership vs. Channel



## Corporate Channel

1. Technology
2. Solution Provider
3. Certification
4. Custom



# GET



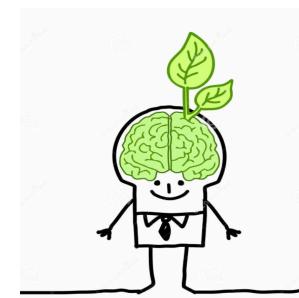
Time



Money



IP



Project Involvement



Vote



Discounts



Foundation Resources

# Technology Contribution

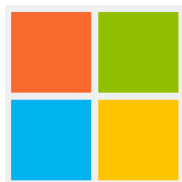


- Member makes a contribution
- Including technical documents

- Reviewed by community
- Voted by incubation committee

- Posted on [opencompute.org](https://opencompute.org)
- Available to the public

# Technology Contribution - Examples



Open Network Install Environment (ONIE)



**ITRI**  
Industrial Technology  
Research Institute





# How to Consume OCP

1

## Do It Yourself

- Download Docs
- Engage ODM

2

## Solution Provider

- Engage a Solution Provider
- Delivers an integrated solution

# How We Deliver





# Moving Forward – Building Bridges



Enterprise Customers

Web Scale

Financial Services

eCommerce

Telco's



# Resources



## Online Community

- Blog & Mailing Lists
- IRC Channels
- OCP Wiki
- FB, Twitter & LinkedIn

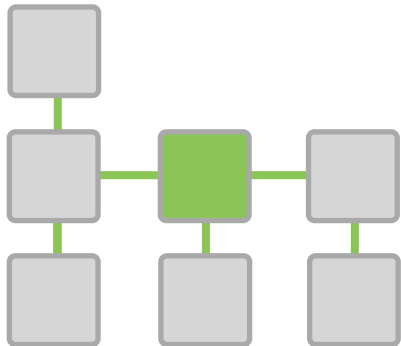
## Events

- Engineering Workshops
- Summits
- Meet Ups

<http://www.opencompute.org/community/get-involved/>



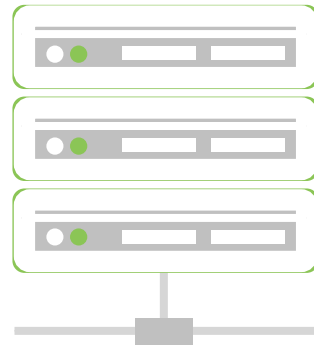
# What makes OCP work?



Structure



Contributions



Enablement

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